

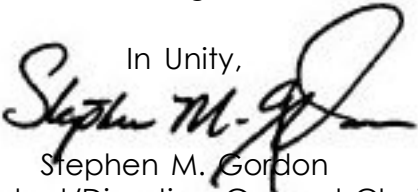
Negotiations

Negotiators' Report For Week Ending April 23, 2010

Congratulations to all Union members who work for Alaska Airlines. The Company announced a net profit of \$13.1 million for January through March 2010. They also stated that this is only the third time in 11 years that AAG has reported a first-quarter profit. More good news included additional routes from San Diego to Maui and more seasonal flights from San Diego to Puerto Vallarta. ASA continues to expand its Hawaii market and will have 101 roundtrips per week to four major Hawaiian Islands by this winter. Are you thinking what your Committee is thinking? Why didn't the announcement include the decision to staff these Hawaiian stations with our COPS members?

Once more, ASA was not available to meet with your negotiators the week of April 19, so we spent the week in Seattle working on proposals for negotiations that will be exchanged the week of May 4. Our focus in these proposals has been to cover any articles not previously discussed and respond to Company-proposed articles received in prior sessions. After receiving the results of the surveys, conducting station visits, and listening to membership comments, the Committee will continue to emphasize job security at the table along with an industry-leading financial benefit package.

The Committee's proposals are written based on the Union openers found on the website. Potential openers were written by our members during August and September 2009. They were submitted to each respective local lodge for approval, and those that were approved were sent to District 143 by November 2009. During December 2009, delegates from each local attended the District 143 Proposals Conference in Seattle and voted to approve these changes, which became our official contract openers. Suggestions for changes to our contract cannot be processed in any other manner. These procedures are part of District 143's bylaws and must be adhered to so all members in good standing can have an equal right to participate in the negotiating process. Preparation for negotiations began months before the request for Section VI openers were sent to the Company in February 2010. The Committee is required to work within these parameters during the course of these negotiations.

In Unity,

Stephen M. Gordon
President/Directing General Chair

Negotiating Committee Members:
Jackie Fay, General Chair

Joe Shultz, Sandy Field, Bea Knott, Kiana Peacock, Jeff Tobius (LL 2202)

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