

IAM
Air Transport District 143 

Negotiations

February 12, 2010
Alaska Airlines—COPS
10-03

Negotiators' Report for Week Ending February 12, 2010

The COPS Negotiators continued the week of February 8 with station visits to the membership. Visits were made to the night shift agents in the Kent Centerpoint Building, Juneau Ticket Counter and Cargo, Phoenix Ticket Counter and Reservations, Portland Ticket Counter, Seattle Accounting and the night shift agents at the Seattle Ticket Counter.

No matter what the location, the Negotiators' message is the same, ***we need to move forward and go forward—united.*** The members we visited understand and are ready to stand together to achieve this message. Please continue to complete the surveys and turn them in to your shop stewards. The surveys will guide your committee in the upcoming negotiations.

When visiting the stations this week, the Negotiators met agents who supported the Union's recommendation of "Vote No" on the extension and agents who did not. One agent identified himself as having voted yes on the extension, but wanted the 2010 Negotiators to know that he is supportive of the current position and has pledged his support as we move ahead.

Face-to-face negotiations have been confirmed to begin on March 2 in Seattle. At that time, the Union will present their openers to the Company and will receive the Company's openers in return.

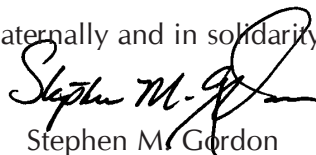
In closing, as the Negotiators have traveled about the system, there have been a couple of questions that need to be clarified. Here are the questions and correct facts. We hope this will help any of our members who might have misinformation about how the extension ratification process was conducted:

- Q. Is it true that members who did not vote were counted as part of the "No Vote" (65%)?
A. Not true. Only members who voted were counted in the final results of 65% No and 35% Yes.
- Q. What was done with the ballots at the end of voting in each city?
A. The sealed ballots were sent via UPS to MSP at the end of the voting day at each city. If there was no UPS facility, the ballots were sent as soon as possible at the next city where there was a UPS facility. For example, PDX ballots were sent from the UPS facility at the PDX airport. However, ballots from Bethel were taken to ANC and sent from a UPS facility near the ANC airport.
- Q. What was the process for tallying these votes?
A. After all ballots were received in MSP upon the final vote in PHX on December 15, 2009, tellers from the Northwest property tallied the votes and results were posted December 17, 2009.



10-007

Fraternally and in solidarity,



Stephen M. Gordon
President/Directing General Chair

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