

January 22, 2010

Alaska Airlines—COPS Only

10-01

IAM
Air Transport District 143

Negotiations

Negotiators Preparing For The Upcoming Contract Negotiations

Your District 143 Alaska Airlines COPS negotiators, along with General Chair Jackie Fay and President/Directing General Chair Stephen M. Gordon, met this week at the William W. Winpisinger Education & Technology Center to prepare for upcoming contract negotiations with the Company. District 143 has sent a *Section 6 Notice* to Alaska Airlines, which is the first step in modifying existing contracts by either side.

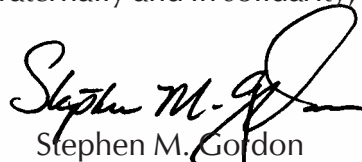
We are committed to working with corporate leaders throughout the negotiations process to address many of our challenges and, more importantly, opportunities, exchange ideas and reach an agreement that serves the best interests of our membership, their families, customers, and the many communities we serve. However, the Company must recognize that their ongoing tactics of trying to negotiate directly with the families of our membership via sending letters wherein they state that they are disappointed only function as an impediment to the negotiation of difficult issues at hand.

Your elected negotiators spent long hours fine-tuning bargaining strategies, prioritizing adopted proposals, and participating in countless collective bargaining exercises. The work of the negotiators this week has certainly prepared them to negotiate an agreement that must provide for the will of the membership who overwhelmingly rejected the Company's proposed extension.

In addition to classroom exercises, your negotiators established a communication structure that will provide the membership with negotiation updates throughout the process. District 143 will establish an Alaska Airlines Negotiation "tab" on the District web site (www.iam143.org) for weekly updates, utilize Negotiation Update bulletins, as well as hold conference calls with applicable shop committee and chief shop stewards. It is important that all members make sure that they stay current with the progress of the negotiation process; clearly, this will suppress rumors.

We would like to thank everyone for their continued support. We look forward to the commencement of negotiations.

Fraternally and in solidarity,



Stephen M. Gordon
President/Directing General Chair

OPEIU 12



UNION LABEL



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