

IAM  
Air Transport District 143

# Negotiations

June 18, 2010  
Alaska Airlines  
10-20

## Negotiators' Report For Week Ending June 18, 2010

As this week's round of face-to-face negotiations comes to a close, the Union has presented all of their language openers at least one time. Financial proposals have yet to be exchanged.

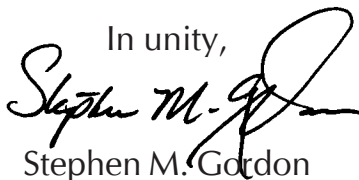
The Company gave us ten (10) counter proposals owed to the Union—some that dated back to March. They included Articles 5, 7, 8, 9, 10, 12, 13, 14, 17 and a new article for Field Service. Unfortunately, the attitude of goodwill the Union witnessed when achieving a tentative agreement on Article 18 has now disappeared. Their counter proposals all had the same theme: No. No. No. Even though the Union offered the Company a couple of proposals that would provide the Company cost savings, those proposals were rejected outright and we were unable to reach any common ground.

The Company stands firm on job selection versus job bid awards by seniority and the resurrection of Management Assist. The Union argued against these issues. The bottom line comes down to our membership as **you** have the final say with **your vote**. We need our members to let the Company know that Company Select for bid awards and Management Assist are unacceptable if they want to reach an agreement with the COPS work group.

We can say "No" too! **No** to Management Assist and **No** to Job Select.

Stay Union Strong!

In unity,



Stephen M. Gordon  
President/Directing General Chair

Negotiating Committee Members  
Jackie Fay, General Chair

Joe Shultz   Sandy Field   Bea Knott   Kiana Peacock   Jeff Tobius (LL2202)

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