

# Negotiations

## Outsourcing?

The Union Committee was informed this week that some stations currently staffed by Alaska Union members could be outsourced in the near future. After receiving this information, PDGC Steve Gordon, along with GC Jackie Fay and GC Nan Otto, held a conference call with Alaska Airlines to confirm the information. Here is what was learned:

- √ On July 19, 2010, Letter #12 will expire. Letter #12 was a job protection letter with restriction on subcontracting.
- √ On July 19, 2010, Alaska Airlines says it will plan on putting out RFP's (request for proposal) to vendors.

This means that they will contact vendors to find out if anyone can do our jobs cheaper.

The Company talks about trust; however, this conflicts with their business plan. The Company talks about Alaska's Spirit, but yet they want to eliminate their own work force that creates that spirit.

*Vendors are not winning the JD Power's award. The Alaska employees are.*

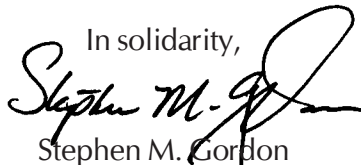
Tell the Company how vital we are to Alaska's success by emailing or calling Corporate to voice your concern. If you hear about any bad service that the vendors are giving at DFW, HNL or any other station where COPS agents are currently outsourced, Corporate should be told.

**Stand up and shout it out!**

**Respect us for the work we do and the awards we have already achieved!**

Stay Union Strong.

In solidarity,



Stephen M. Gordon  
President/Directing General Chair

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