

Negotiations

Negotiators' Report for Week Ending March 12, 2010

Your negotiating committee spent the week of March 12 working in Seattle on contract proposals that will be presented in the next round of face-to-face time with the Company on March 23. In addition, we conducted a station visit to the reservation agents in Boise on Wednesday, March 10. We arrived at the reservation center around 11 a.m. and spent the day visiting with members and answering questions until we departed for the airport at 7:30 p.m. Some of the questions centered on the Union's contract openers. Here are some of those questions:

Q. What is a "Me Too" clause?

A. A "Me Too" clause is an industry term that has been used in other labor contracts such as at NWA and even the Flight Attendant's contract at Alaska. The simple explanation of a "Me Too" clause, it allows one labor group on the property to benefit from the gains of another.

Q. How do we translate the language used in the Union's openers?

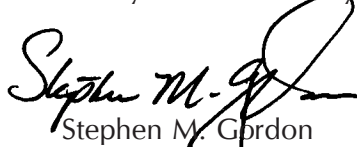
A. Openers are the Union's proposals for changes to the current COPS agreement that were written by our members and approved by delegates at the Contract Proposal Conference in December 2009. The proposed changes reference each article and paragraph within the current COPS contract. For example, Number 3 under Article 4 is the proposal to eliminate the paragraph that currently allows management to perform COPS work.

Q. Why can't you give more specifics and details in the openers as well as the negotiation updates on the website?

A. We are unable to be specific because the process of negotiations is ongoing and ever-changing. Nothing is permanent until we have reached a tentative agreement. Some dialogue must remain confidential until this is achieved. During our station visits with the members, we will continue to answer questions in more detail.

Your elected negotiators are committed to bringing you the best agreement they can negotiate—**Union Strong**.

Fraternally and in solidarity,



Stephen M. Gordon
President/Directing General Chair

Negotiating Committee Members

Jackie Fay, General Chair
Joe Shultz Sandy Field

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