

Negotiations

Negotiators' Report For Week Ending April 30, 2010

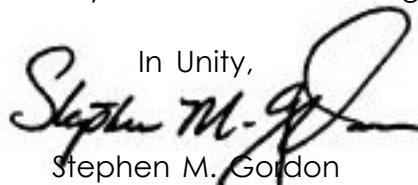
The Company was not available to meet with us this week, so we traveled to Washington, DC to meet with the Union's financial consultant, Tom Roth. Tom has been the advisor for our COPS negotiations since 1999. During our meetings, we discussed items such as wage scales, differentials, the health care package and pensions, including the 401k. These meetings will help us be better prepared when we meet in the future with the Company and begin discussions on the financial package.

During this trip, we made time to meet with our coworkers at DCA. When DCA first opened, the work was vendored out; however, since 2006, we have had our own staff. There are a total of 17 agents. Meeting and visiting this station drove home once more the importance of having our own agents at all stations. If Alaska Airlines wants our own brand of customer service properly represented, then the COPS members need to be there. As we stated in our very first bulletin in January, "The Union's openers represent long-term job security while recognizing the need for a successful business plan for the Company." Our agents are anxiously awaiting the opportunity to bring the Alaska Airlines brand to all cities that the Company services, including Hawaii, which will have 101 flights per week by the end of the year.

The majority of the DCA agents have less than five years seniority, and they had questions relating to our pension plans. As a reminder: Agents who were hired after the July 2006 contract do not have a defined benefit plan; they only have a 401k plan. The Committee is exploring the possibility of obtaining a defined benefit plan and has invited IAM National Pension Plan's administrators to come to the table to make a presentation. This would give newer members the opportunity to have a 401k plan and defined benefit plan and/or a choice of plan just as the more senior members have. The National Pension Plan will be in SEA next week to make their presentation to both the Company and Union negotiating committees.

Congratulations are in order again this week to Alaska Airlines and its Chief Financial Officer, Glenn Johnson, for a recent award from the Human Rights Commission on being one of the "Best Places to Work for LGBT Equality." This is the second year in a row for recognition from the HRC.

In Unity,



Stephen M. Gordon
President/Directing General Chair

OPEIU 12



UNION LABEL



10-0023

Negotiating Committee Members:
Jackie Fay, General Chair

Joe Shultz, Sandy Field, Bea Knott, Kiana Peacock, Jeff Tobius (LL 2202)

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