



Air Transport District 143

FEBRUARY 26, 2009

NW/DL ORGANIZING NEWS & INFO

You have received this message because you have registered your email address with the IAM District 143 email database.

Please do not respond to this email. You may contact us at iamaw143@aol.com.

NW/DELTA MERGER HOTLINE 1-800-392-6554

The hotline will be updated each Friday, and the message will be emailed and posted on the website at iam143.org.

Don't Be Fooled Again

In past representation elections, Delta Air Lines effectively used the "carrot on the stick" tactic to entice Delta employees not to vote for a union. Promises were made on improved pay or benefits by Delta management early on in prior organizing drives. Shortly after a representation election was lost and the Union defeated, Delta management would take back or cancel what was given under some excuse as to the necessity to do so.

Is Delta applying this strategy, once again, during the IAM organizing campaign?

You better believe it!

Think about the recent improvements Delta has already made:

- A trade day policy where none existed.
- Unscheduled pay increases due to the IAM's presence.
- Home reservations agents given pay and benefits that they never had previously.
- Work rules that parallel those found in IAM/NWA contracts but not in any previous Delta policy.

Don't be fooled again!

These are merely bribes to give employees false hopes that things are getting better at Delta without a union. The plain truth is the changes have only come to fruition because another representation election is just around the corner. If you don't vote for the IAM, expect those "improvements" to disappear like fog in the sunlight. We are pleased to see Delta management offering union-negotiated benefits to the employees who will soon be voting. This will make it that much easier to negotiate an even better contract for Delta and Northwest employees after we win the representation election. The lesson learned is – Don't chase after that carrot on the stick! Vote IAM if you really want to retain those "perks" and guarantee your pay, benefits and work rules. A better future is only a vote away.

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